



# TIEGERMAN

TEACHING THE EXTRAORDINARY

EXPERTS IN LANGUAGE AND COMMUNICATION DEVELOPMENT

**TIEGERMAN**  
**100 Glen Cove Ave**  
**Glen Cove, New York 11542**  
**Telephone: (516)609-2000 Fax: (516)609-2015**

February 10, 2025

Margo Zoldessy  
Financial Manager  
Glen Cove Local Economic Assistance Corp.  
City Hall - 9 Glen Street  
Glen Cove, New York 11542

**Re: *Glen Cove Local Economic Assistance Corp.: Form of Annual Employment and Financial Assistance Certification Letter***

Dear Ms. Zoldessy:

In accordance with our financial agreement with Glen Cove LEAC, please find enclosed the completed and signed Form of Annual Employment and Financial Assistance Certification Letter for the 2024 calendar year.

If you should have any follow-up questions or concerns, feel free and do not hesitate to contact me.

Sincerely,

  
Jeffrey Scott  
Chief Financial Officer

**GLEN COVE LOCAL ECONOMIC ASSISTANCE CORP.**

**2024 FORM OF ANNUAL EMPLOYMENT AND  
FINANCIAL ASSISTANCE CERTIFICATION LETTER**

Company name and address: TIEGERMAN SCHOOL - 100 GLEN COVE AVE, GLEN COVE, NY 11542

Project Name: COLES SCHOOL 27 CEDAR SWAMP ROAD

**Job Information**

Current number of full time equivalent employees ("FTE") **retained** at the project location, including FTE contractors or employees of independent contractors that work at the project location, by job category:

Category	FTE	Average Salary and Fringe Benefits or Ranges
Full Time	<u>52.00</u>	Avg Sal: \$68,187   Avg Benefits: \$20,456
Part Time	<u>-</u>	<u>-</u>
Construction	<u>-</u>	<u>-</u>
Other	<u>-</u>	<u>-</u>

Current number of full time equivalent employees ("FTE") **created** at the project location, including FTE contractors or employees of independent contractors that work at the project location, by job category:

Category	FTE	Average Salary and Fringe Benefits or Ranges
Full Time	<u>18.00</u>	Avg Sal: \$51,818   Avg Benefits: \$15,545
Part Time	<u>-</u>	<u>-</u>
Construction	<u>-</u>	<u>-</u>
Other	<u>-</u>	<u>-</u>

A copy of the NYS 45 form for the project location is required to be submitted with this report. If the NYS 45 form is not available for the specific project location or the form does not accurately reflect the full time jobs created, an internal payroll report verifying the total jobs by employment category as outlined above at the location is required with this submission.

**Financing Information**

Has the Agency provided project financing assistance (generally through issuance of a **bond or note**)



No

If financing assistance was provided, please provide:

- Original principal balance of bond or note issued
- Outstanding principal balance of such bond or note as of December 31
- Outstanding principal balance of such bond or note as of December 31

1,570,000 | \$6,460,000

925,000 | \$6,460,000

Final maturity date of the bond or note

07/01/2028 | 07/01/2044

**Sales Tax Abatement Information**

Did your Company or any appointed subagents receive Sales Tax Abatement for your Project During the prior year?

Yes

☒ No

If so, please provide the amount of sales tax savings received by the Company and all appointed subagents

**TIEGERMAN SCHOOL IS SALES TAX EXEMPT (501(c)3)**

(Attach copies of all ST-340 sales tax reports that were submitted to New York State by the Company and all subagents for the reporting period. Please also attached all ST-60's filed for subagents for the reporting period)

**Mortgage Recording Tax Information**

Did your company receive Mortgage Tax Abatement on your Project During the prior year?

Yes

☒ No

(note this would only be applicable to the year that a mortgage was placed upon the Project, so if the Agency did not close a mortgage with you during the reporting period, the answer should be no)

The amount of the mortgage recording tax that was exempted during the reporting period:

\$ -

**TAX AGREEMENT INFORMATION: (EXEMPTIONS)**

County Real Property Tax without Tax Agreement

\$ -

City/Town Property Tax without Tax Agreement

\$ -

School Property Tax without Tax Agreement

\$ -

**TOTAL PROPERTY TAXES WITHOUT TAX AGREEMENT**

\$ -

Total Tax Agreement Payments due without PILOT:

\$ -



Whether paid separately or lump sum to Agency for distribution, please provide break down of allocation of Tax Agreement Payment to individual taxing jurisdictions: (PILOT)

County Tax Agreement Payment	\$ -
City Tax Agreement Payment	\$ -
School Tax Agreement Payment	\$ -
Library Tax Agreement Payment	\$ -
TOTAL TAX AGREEMENT PAYMENTS	\$ -

Net Exemptions \$ -  
(subtract Total Tax Agreement Payments from TOTAL property taxes without Tax Agreement Payment)

I certify that to the best of my knowledge and belief all of the information on this form is correct. I further certify that the salary and fringe benefit averages or ranges for the categories of jobs retained and the jobs created that was provided in the Application for Financial Assistance is still accurate and if not, I hereby attach a revised list of salary and fringe benefit averages or ranges for categories of jobs retained and jobs created. I also understand that failure to report completely and accurately may result in enforcement of provisions of my agreement, including but not limited to avoidance of the agreement and potential claw back of benefits.

Signed: 

Name: JEFFREY SCOTT

Title: CHIEF FINANCIAL OFFICER

(authorized company representative)

Date: 02/10/2025

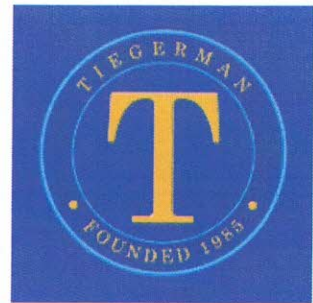
Adopted 8-27-19



DEPT	NAME	DOH	DOT	Annual Salary	Annual Salary
<b>COLES SCHOOL</b>					
600	Africa, Alonzo	2/27/2024			40,560.00
600	Alvarado, Jady	8/29/2024			40,560.00
600	Annese, Suzanne	8/29/2019		91,232.23	
600	Banos, Natalie	10/30/2023		41,599.96	
600	Barry, Margaret Mary	10/24/2022	2/26/2024		
600	Bella, Glynnis	8/30/2018	8/8/2024		
600	Bombardiere, Shady	12/10/2019		40,965.60	
600	Bradica, Emily	10/24/2023		40,560.00	
600	Buonsante, Cassandra	9/3/2020		82,084.00	
600	Calderoni, Lauren	8/31/2023	4/5/2024		
600	Casiano, Ashley	2/13/2023		66,675.06	
600	Cazzola, Angelica	3/25/2024			40,560.00
600	Ciceron, Marc	12/7/2015		99,462.04	
600	Cincotta, Diana	5/15/2023		40,965.60	
600	Clements, Sabrina	10/26/2022		40,965.60	
600	Collins, Caitlin	7/15/2019		86,785.68	
600	Cueto, Francis	11/30/2022		40,965.60	
600	Cuneo, Caroline	10/3/2019		77,000.04	
600	Dasque, Catrina	9/11/2024			40,560.00
600	D'Chiutiis, Sabrina	10/18/2024			40,560.00
600	Delnigro, Cristina	6/17/2019		49,569.52	
600	Demarco, Genevieve	9/28/2023	5/3/2024		
600	DeMucci, Jennifer	3/12/2018		103,932.19	
600	Di Gianni, Joanna	1/17/2006		135,479.50	
600	Diaz, Paola	8/29/2024			40,560.00
600	Doran, Nichole	10/4/2021	8/9/2024		
600	Doyamis, Barbara	8/31/2023	8/9/2024		
600	Ernst, Natalie	2/27/2023	1/2/2025		
600	Esterov, Michelle	7/9/2015		81,639.98	
600	Fladger, Ikeyla	8/31/2020	10/25/2024		
600	Formont, Nicholas	10/6/2014		99,663.29	
600	Francis, Tracy Ann	6/12/2023		40,965.60	
600	Fusaro, Kristine	8/29/2024			75,000.12
600	Gannascoli, Gabriella	1/29/2024			75,000.12
600	Gittleson, Michael	10/21/2019		40,965.60	
600	Gonzales, Brenna	7/22/2019	2/8/2024		
600	Herzog, Jacob	10/21/2024			40,560.00
600	Howell, Veronica	9/26/2024			40,560.00
600	Jimenez, Clara D	12/12/2022		42,997.50	
600	Katsaros, Bianca	3/7/2023		68,250.00	
600	Keegan, Mary Rose	4/30/2019	8/9/2024		
600	Kenny, Ryan	7/15/2019		86,373.33	
600	Keym, Cameron	10/30/2023	6/14/2024		
600	Kleisler, Emmily	8/30/2022		63,352.29	
600	Landro, Lydia	3/23/2022		85,570.49	
600	LaRocca, Elena	8/31/2017		100,207.64	
600	Levy, Natalie	11/21/2011		42,459.82	
600	Lopez-Burke, Abigail	11/21/2022	1/29/2024		
600	Louis-Meus, Nylah	9/28/2022		40,965.60	
600	Lowe, Kevin	7/5/2022		40,965.60	
600	Lyons, Kristin	9/1/2005		144,474.20	
600	Mammina, David	8/27/2014		106,397.38	
600	Mangan, Olivia	9/11/2024	12/20/2024		
600	Mariana, Kristine	8/29/2024			84,999.98
600	Marsala, Nicholas	8/31/2020		79,040.08	

600	Martin, Stephen	11/6/2019		40,965.60	
600	Massa, Virginia	3/5/2024			40,560.00
600	Matias, Emily	1/22/2024			40,560.00
600	Matulich, Christopher	1/12/2015		94,093.79	
600	Mayeri, Maximo	7/1/2024	8/9/2024		
600	McKenna, Jacklyn	8/31/2015		100,621.25	
600	Mills, Kiara	9/27/2018	6/26/2024		
600	Mongelluzzo, Anthony N	8/31/2022		39,686.40	
600	Pegno, Catherine	11/6/2024			77,000.04
600	Petrosino, Uliana	8/29/2019		40,965.60	
600	Pickering, James	9/13/2018		47,257.60	
600	Polito, Danielle	7/6/2009		126,691.76	
600	Redhead, Patricia	1/17/2023	11/22/2024		
600	Rodriguez, Cassidy	2/5/2024			72,999.94
600	Romain, Elizabeth M	7/1/2024			40,560.00
600	Romeo, Gianluca	8/7/2023	5/1/2024		
600	Rosado-Ajodha, Jessica	4/8/2022		45,965.66	
600	Santoli, Mariacamila	2/1/2023	3/15/2024		
600	Sass, Andrea	8/31/2020		40,965.60	
600	Sayequa Shabnam, No Name Given	10/10/2023		40,560.00	
600	schleger, Susan	4/25/2022		88,457.19	
600	Sewpersaud Thakurdeen, Lakwatie	2/8/2024			40,560.00
600	sheehan, Austin	9/19/2022		40,965.60	
600	Sherman, Allyson	8/31/2015		106,171.52	
600	Shurman, Jaclyn	11/29/2017	8/8/2024		
600	Stapleton, Marshaun	11/27/2023		59,499.96	
600	Tasch, Joseph	10/24/2023		63,500.06	
600	Tequianez, Alejandra	10/30/2023		40,560.00	
600	Terriaca, Lauren	7/3/2023		76,362.38	
600	Tewari, Lena	10/24/2022	6/7/2024		
600	Tripptree, Thomas	9/11/2024			60,999.90
600	von Hollen, Hannah	7/6/2021		80,774.43	
600	Wheaton, Krystal	1/11/2024	10/7/2024		
600	White, Jake	8/31/2020		40,965.60	
600	Woods, Blakelee	8/31/2023		40,762.80	
600	Zarb, Angelique	10/2/2023	8/28/2024		
600	Zoly, Kevin	4/30/2018		87,413.83	

FTE Count	52.00	18.00
Average Salary Paid	68,187	51,818
Average Fringe Benefit Paid	20,456	15,545
Fringes 30%	88,643	67,363



***TIEGERMAN SCHOOL AND AFFILIATES  
CONSOLIDATED FINANCIAL STATEMENTS, SUPPLEMENTARY INFORMATION  
AND INDEPENDENT AUDITORS' REPORT  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023***

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to your business  
goals  
success



# TIEGERMAN SCHOOL AND AFFILIATES

## CONSOLIDATED FINANCIAL STATEMENTS, SUPPLEMENTARY INFORMATION AND INDEPENDENT AUDITORS' REPORT FOR THE YEARS ENDED JUNE 30, 2024 AND 2023 TABLE OF CONTENTS

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**INDEPENDENT AUDITORS' REPORT  
ON CONSOLIDATED FINANCIAL STATEMENTS  
AND SUPPLEMENTARY INFORMATION**



To the Boards of Directors of  
Tiegerman School and Affiliates  
100 Glen Cove Ave.  
Glen Cove, NY 11542

***Opinion***

We have audited the accompanying consolidated financial statements of Tiegerman School and Affiliates (collectively, "Tiegerman"), which comprise the consolidated statements of financial position as of June 30, 2024 and 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Tiegerman as of June 30, 2024 and 2023 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Tiegerman and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Responsibilities of Management for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Tiegerman's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.



## *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Tiegerman's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Tiegerman's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

### *Other Matter*

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The accompanying consolidating statements of financial position as of June 30, 2024 and 2023, and the consolidating statements of activities for the years then ended, as listed in the table of contents, are presented for the purpose of additional analysis and are not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements.



The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

*Cerini & Associates LLP*

Bohemia, New York  
November 27, 2024

**TIEGERMAN SCHOOL AND AFFILIATES**

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

**JUNE 30,**

**2024**

**2023**

**Current Assets:**

Cash and cash equivalents.....	\$ 8,360,319	\$ 8,048,315
Investments.....	146,670	133,803
Accounts receivable.....	7,356,357	5,808,110
Grants receivable.....	811,864	468,898
Prepaid expenses and other current assets .....	224,796	414,144

<b>TOTAL CURRENT ASSETS</b>	<b>16,900,006</b>	<b>14,873,270</b>
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Board designated cash.....	362,902	362,902
Restricted cash.....	209,625	203,556
Debt service reserve fund.....	307,619	307,619
Operating lease right of use assets.....	13,699,139	9,747,378
Finance lease right of use assets - vehicles, net of accumulated amortization.....	493,937	444,875
Property and equipment, net of accumulated depreciation.....	10,979,338	10,608,602

<b>TOTAL ASSETS</b>	<b>\$ 42,952,566</b>	<b>\$ 36,548,202</b>
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**LIABILITIES AND NET ASSETS**

**Current Liabilities:**

Current portion of finance lease liability.....	\$ 189,761	\$ 141,118
Current portion of operating lease liability.....	1,632,370	1,130,444
Current portion of long term debt.....	376,383	376,654
Current portion of PPP loan payable.....	147,922	160,203
Lines of credit.....	727,184	-
Accounts payable and accrued expenses.....	7,932,055	6,043,514
Other current liabilities.....	-	80,414
Grant advance.....	86,939	33,269

<b>TOTAL CURRENT LIABILITIES</b>	<b>11,092,614</b>	<b>7,965,616</b>
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Finance lease liability, net of current portion.....	313,149	303,308
Operating lease liability, net of current portion.....	13,050,218	9,396,022
Long term debt, net of current portion.....	9,709,229	10,050,787
PPP loan payable, net of current portion.....	-	147,923

<b>TOTAL LIABILITIES</b>	<b>34,165,210</b>	<b>27,863,656</b>
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**Net Assets:**

Without donor restrictions		
Operating fund.....	8,424,454	8,321,644
Management discretion.....	362,902	362,902

<b>TOTAL NET ASSETS</b>	<b>8,787,356</b>	<b>8,684,546</b>
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<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 42,952,566</b>	<b>\$ 36,548,202</b>
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**TIEGERMAN SCHOOL AND AFFILIATES**

**CONSOLIDATED STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED JUNE 30,**

	<b>2024</b>	<b>2023</b>
<b>SUPPORT AND REVENUE:</b>		
Tuition income.....	\$ 48,212,258	\$ 40,991,629
OPWDD income.....	6,258,654	5,294,148
Day care revenue.....	114,628	93,730
Grants.....	1,222,470	1,665,003
Special events, net of direct benefits to donors.....	51,206	236,227
Contributions and grants .....	133,622	172,665
Investment income.....	86,559	33,099
Other .....	155,025	188,790
	<u>56,234,422</u>	<u>48,675,291</u>
<b>EXPENSES:</b>		
Program services .....	50,420,815	43,333,398
General and administrative.....	5,584,573	4,391,998
Fundraising.....	126,224	310,847
	<u>56,131,612</u>	<u>48,036,243</u>
<b>CHANGE IN NET ASSETS</b>	<b>102,810</b>	<b>639,048</b>
Net assets, beginning of year.....	<u>8,684,546</u>	<u>8,045,498</u>
Net assets, end of year.....	<u><u>\$ 8,787,356</u></u>	<u><u>\$ 8,684,546</u></u>

*The accompanying notes are an integral part of these consolidated financial statements.*



**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2024**

TOTAL EXPENSE

TIEGERMAN SCHOOL AND AFFILIATES

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2023

	Program Services			Supporting Services	
	Education	OPWDD	Total	General and Administrative	Fundraising
Salaries.....	\$ 24,882,145	\$ 2,660,424	\$ 27,542,569	\$ 2,734,028	\$ 80,095
Payroll taxes .....	2,162,530	328,632	2,491,162	234,491	6,858
Employee benefits.....	6,981,566	287,868	7,269,434	755,682	19,563
Total salaries and related expenses.....	34,026,241	3,276,924	37,303,165	3,724,201	106,516
Contracted services.....	147,705	479,952	627,657	248,277	60,338
Interest .....	507,308	48,720	556,028	8,386	-
Rent.....	1,097,423	165,367	1,262,790	-	18,073
Insurance.....	235,792	258,515	494,307	6,043	426
Repairs, leases, and maintenance.....	399,829	208,164	607,993	165,916	369
Postage.....	19,339	868	20,207	-	61
Telephone.....	3,826	30,404	34,230	23,550	203
Utilities.....	355,543	24,829	380,372	15,180	28
Professional and technical.....	21,303	6,944	28,247	85,658	-
Meals.....	24,797	28,067	52,864	-	22,453
Supplies and equipment.....	657,561	40,840	698,401	70,669	18,332
Participant incidentals.....	-	27,010	27,010	-	-
Participant transportation.....	1,332	2,802	4,134	-	398
Staff travel.....	-	9,375	9,375	-	1
Staff development.....	1,915	3,500	5,415	-	200
Catering, space rental, and other expenses.....	87,619	-	87,619	-	146,107
Miscellaneous expenses.....	40,995	17,256	58,251	5,064	28,183
Legal fees.....	22,782	-	22,782	-	-
Amortization of finance leases.....	-	105,152	105,152	-	-
Depreciation and amortization.....	858,476	88,923	947,399	39,054	3,152
Total expenses before direct benefits to donors .....	38,509,786	4,823,612	43,333,398	4,391,998	404,840
Less direct benefits to donors .....	-	-	-	-	(93,993)
<b>TOTAL EXPENSES</b>	<b>\$ 38,509,786</b>	<b>\$ 4,823,612</b>	<b>\$ 43,333,398</b>	<b>\$ 4,391,998</b>	<b>\$ 310,847</b>
					<b>\$ 48,036,243</b>

**TIEGERMAN SCHOOL AND AFFILIATES**

**CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30,**

	<b>2024</b>	<b>2023</b>
<b><u>CASH FLOWS FROM OPERATING ACTIVITIES:</u></b>		
Change in net assets.....	\$ 102,810	\$ 639,048
<b><u>Adjustments to reconcile change in net assets to net cash provided by operating activities:</u></b>		
Depreciation and amortization expense.....	1,014,866	989,605
Noncash operating lease expense.....	285,727	665,772
Amortization of finance leases.....	156,933	105,152
Amortization of bond issuance costs included in interest expense.....	17,803	20,139
Unrealized(gains)/loss on investments.....	(12,869)	147,432
Gain on sale of asset.....	-	184
<b><u>Changes in operating assets and liabilities:</u></b>		
Accounts receivable.....	(1,548,247)	253,273
Grants receivable.....	(342,966)	676,701
Prepaid expenses and other current assets.....	189,348	(42,764)
Operating lease liability.....	(81,226)	(602,162)
Accounts payable and accrued expenses.....	1,888,541	1,776,055
Other current liabilities.....	(80,414)	44,583
Grant advance.....	53,670	(727,982)
<b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>	<b>1,643,976</b>	<b>3,945,036</b>
<b><u>CASH FLOWS FROM INVESTING ACTIVITIES:</u></b>		
Purchases of property and equipment.....	(1,385,602)	(983,313)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	<b>(1,385,602)</b>	<b>(983,313)</b>
<b><u>CASH FLOWS FROM FINANCING ACTIVITIES:</u></b>		
Proceeds from mortgage loan payable.....	-	374,000
Proceeds from letter of credit.....	727,184	-
Principal Payments on PPP loan.....	(160,203)	(158,610)
Principal payments on finance leases.....	(147,511)	(105,199)
Principal payments on long term debt.....	(359,771)	(340,400)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	<b>59,699</b>	<b>(230,209)</b>
<b>NET CHANGE IN CASH</b>	<b>318,073</b>	<b>2,731,514</b>
Cash, cash equivalents, and restricted cash, beginning of year.....	8,922,392	6,190,878
Cash, cash equivalents, and restricted cash, end of year.....	\$ 9,240,465	\$ 8,922,392
<b><u>OTHER SUPPLEMENTAL INFORMATION:</u></b>		
Cash paid for interest.....	\$ 544,275	\$ 503,901
<b><u>Non-cash transactions:</u></b>		
Capitalization of finance leases.....	\$ 205,995	\$ 209,573
Capitalization of operating leases.....	\$ 4,876,249	\$ -
<b><u>PRESENTATION OF CASH ON THE STATEMENTS OF FINANCIAL POSITION:</u></b>		
Cash and cash equivalents .....	\$ 8,360,319	\$ 8,048,315
Board designated cash.....	362,902	362,902
Restricted cash.....	209,625	203,556
Debt service reserve fund.....	307,619	307,619
Cash, cash equivalents, and restricted cash, end of year.....	\$ 9,240,465	\$ 8,922,392

The accompanying notes are an integral part of these consolidated financial statements.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 1 - NATURE OF THE ORGANIZATION**

Tiegerman School (the "School") was established to operate a health and educational facility to provide special education and therapeutic services for children with language and communication disorders, principally through the operation of its preschool, kindergarten, and school age programs.

The School is supported primarily by tuition and fees paid by New York State ("NYS"), local municipalities, and school districts. The School is the sole member of Tiegerman Community Services, Inc. ("Community Services"). Collectively, the School and Community Services make up Tiegerman School and affiliates ("Tiegerman").

Community Services provides day service options for adults with developmental disabilities, which include supported employment, pre-vocation services, day habilitation, and related services designed to transition adults into less restrictive community settings and provides residential support to adults with developmental disabilities. Community Services is supported primarily by fees paid by Medicaid through the New York State Office for People with Developmental Disabilities ("OPWDD").

On August 1, 2024, Tiegerman set up the Tiegerman Philanthropic Foundation (the "Foundation") for fundraising activities. There have been no operations to date.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

This summary of significant accounting policies is presented to assist in understanding Tiegerman's consolidated financial statements. The consolidated financial statements and notes are representations of Tiegerman's management, which is responsible for the integrity and objectivity of the consolidated financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America ("US GAAP") and have been consistently applied in the preparation of the consolidated financial statements.

**Principles of Consolidation:**

All material intercompany transactions and balances have been eliminated in consolidation.

**Basis of Presentation:**

Tiegerman's consolidated financial statements are presented in accordance with Financial Accounting Standards Board ("FASB") guidance on reporting information regarding its financial position and activities for not-for-profit organizations. Under that guidance, Tiegerman is required to report information regarding its net assets and revenues, gains, and losses based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of Tiegerman, and changes therein, are classified and reported as follows:

- Without donor restrictions – Net assets that are not subject to donor-imposed stipulations. Included in net assets without donor restrictions are funds that had been designated by the Board of Directors to be used at management's discretion for program enhancement.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

- With donor restrictions - Net assets subject to donor-imposed stipulations or other stipulations that may or will be met, either by action of Tiegerman and/or the passage of time. When a restriction expires, these net assets are reclassified annually to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. For the years ended June 30, 2024 and 2023, Tiegerman has no net assets with donor restrictions.

Income Taxes:

Both entities are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC"). Donors may deduct contributions made to each separate organization, as permitted by the IRC. Each separate organization files an Internal Revenue Service ("IRS") Form 990 and respective state and local tax returns. Tiegerman has determined that it has registered in all states where it is required to be registered. Tiegerman may be subject to federal income tax on any unrelated business income. Tiegerman evaluated its activities for any unrelated business income and for any uncertain tax positions and has determined that neither existed for the years ended June 30, 2024 and 2023.

Recent Accounting Pronouncements:

Effective for the year ended June 30, 2024, Tiegerman adopted Accounting Standard Codification ("ASC") 326, Measurement of Credit losses on Financial Instruments, for all assets held at amortized cost basis. Under this new accounting approach, the pronouncement required organizations to record an estimate of all expected future credit losses. The allowance for credit losses will be a valuation account that is deducted from the amortized cost basis of the financial assets to present the net amount expected to be collected. The adoption of the standard did not have a material impact on the consolidated financial statements.

Use of Estimates:

The preparation of consolidated financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses, as well as the disclosure of contingent assets and liabilities and classification of reported expenses. Actual results may differ from those estimates.

Cash and Cash Equivalents:

For financial-reporting purposes, Tiegerman considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

Investments:

Investments are recorded at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices in active markets for identical assets or liabilities
- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3: Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities.

Tiegerman invests in various investment securities. Investment securities are exposed to various risks such as interest rate, credit, and overall market volatility. Due to the level of risk associated with investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, based upon the markets' fluctuations, and that such changes could affect Tiegerman's consolidated financial statements. Investment return includes dividend, interest, and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments.

The following is a description of the valuation methodology used for the fair value measurements of assets and liabilities recognized in the consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2024 and 2023:

- Common stock: Valued at the closing price reported on the active market on which the individual securities are traded. Common stock is considered a Level 1 investment.

As of June 30, 2024 and 2023, respectively, Tiegerman has investments of \$146,670 and \$133,803, which consisted entirely of common stock.

**Accounts Receivable, Grants Receivable and Revenue:**

Revenue from government agencies, including Medicaid, the New York State Education Department ("NYSED"), and other third-party payers, are recognized at approved rates when Tiegerman satisfies its performance obligations under contracts by delivering services to the individuals Tiegerman serves.

Tiegerman's performance obligations include providing residential services, habilitation services, behavioral health services, supported employment, and other services to individuals with emotional, cognitive, and behavioral disorders funded through OPWDD; educational, therapeutic, counseling, and evaluation services to developmentally delayed students funded by NYSED; and early intervention ("EI") services funded by the New York State Department of Health. The majority of the OPWDD and EI services are funded through Medicaid. The transaction price is based on established charges for services provided.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

These rates are determined by allowable expenditures in rate setting periods or rates published by Tiegerman's funding sources. Tiegerman's performance obligations include providing special education classes to children enrolled in the program. The New York City Department of Education ("NYCDOE") reimburses according to an annual cost-based tuition rate established pursuant to a reimbursement methodology set by NYSED.

Revenues for tuition-funded students are recognized on a per diem basis from the first day of a student's enrollment at Tiegerman. At the beginning of each school year, Tiegerman is granted a provisional rate for its funded students by NYSED. This provisional rate is adjusted by NYSED based upon the final cost report submitted to NYSED by Tiegerman subsequent to year-end. It is Tiegerman's policy to reflect any increases or decreases in the tuition rate based upon this cost report in its current consolidated financial statements.

Revenue under Medicaid and other third-party payer agreements is subject to audit and retroactive adjustment. Provisions for estimated third-party payer settlements are provided in the period the related services are rendered. Settlements with third-party payers for retroactive revenue adjustments due to audits, reviews, or investigations are considered variable consideration and are included in the determination of the estimated transaction price for providing services using the most likely outcome method. These settlements are estimated based on the terms of the payment agreement with the payer, cost reports filed with the payer, correspondence from the payer and historical settlement activity, including an assessment to ensure that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the retroactive adjustment is subsequently resolved. Estimated settlements are adjusted in future periods as adjustments become known, (that is, new information becomes available), or as years are reconciled or are no longer subject to such audits, reviews, and investigations. Differences between the estimated amounts accrued and interim and final settlements are reported in operations in the year of settlement.

Laws and regulations governing Tiegerman's various funding streams are complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

Tiegerman records program service fee revenue based on approved rates when Tiegerman satisfies its performance obligations under the contracts by providing services to individuals. Performance obligations for all of Tiegerman's services are provided and consumed at a point in time, not over time, and therefore these types of fees allocation to performance obligations are not left unsatisfied at the end of the reporting period. Tiegerman records receivables and revenue from OPWDD, NYSED, NYCDOE, and EI when earned based on established rates for services provided.

Government grants are recorded as revenues to the extent that expenses have been incurred for the purposes specified by the grantors.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

A receivable is recognized to the extent revenue earned exceeds cash advances. Conversely, deferred revenue and refundable advances are recorded when cash advances exceed support and revenue earned.

**Allowance for Doubtful Accounts:**

Tiegerman has determined that an allowance for doubtful accounts for certain receivables is not necessary as of June 30, 2024 and 2023. Such estimate is based on management's assessments of the aged basis of their receivables, subsequent collections, as well as current economic conditions and historical information. Receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Interest income is not accrued or recorded on receivables.

**Restricted Cash:**

Tiegerman maintains trustee accounts with a bank for the proceeds from the Series 2018 A1, 2018 A-2, and 2018-B bonds. The cash is restricted for a capital project (the Coles School Project). The amount held in the restricted cash accounts was \$209,625 and \$203,556 as of June 30, 2024 and 2023, respectively.

**Debt Service Reserve Fund:**

Tiegerman maintains a debt service reserve fund for the Series 2018 A-1, 2018 A-2 and 2018-B bonds. The amount held in the debt service reserve fund was \$307,619 for both years ended June 30, 2024 and 2023.

**Debt Issuance Costs:**

Debt issuance costs are reflected as a reduction of the carrying amount of the related debt and are amortized based on the effective interest rate over the life of the associated debt. Amortization of debt issuance costs is included in interest expense.

**Property and Equipment:**

Property and equipment are stated at cost, net of accumulated depreciation. Tiegerman capitalizes items with a cost of \$5,000 or higher and a useful life of greater than one year. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the related assets. Leasehold improvements are amortized over the estimated useful life of the asset or the remaining term of the lease, whichever is shorter.

Estimated useful lives are as follows:

Building and improvements .....	10 - 25 years
Furniture and equipment .....	5 - 20 years
Automobiles .....	5 years



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Tiegerman evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

Long-lived assets were reviewed for impairment as of June 30, 2024 and 2023 and in the opinion of management, there was no impairment.

**Contributions:**

Unconditional contributions, including promises to give cash and other assets, are reported at fair value at the dates the contributions are received. Tiegerman reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Restricted contributions received and expended in the same fiscal year are reflected as unrestricted revenues.

**Functional Allocation of Expenses:**

Functional expenses for shared costs have been allocated between program services and support services based on an analysis of personnel time, space utilized, and other equitable bases for the related activities. The allocation methodologies utilized for Tiegerman's major expenses are as follows:

<b>Expense</b>	<b>Method of Allocation</b>
Salaries .....	Time and effort
Payroll taxes and employee benefits.....	Based upon salaries
Rent.....	Square footage utilized
Utilities .....	Allocated based on rent
Supplies and equipment.....	Based on student usage
Depreciation and amortization.....	Square footage utilized or directly based on usage of the property and equipment

**Accounting for Leases at a Portfolio Level:**

ASC 842 permits a lessee to account for its leases at a portfolio level provided that the leases commenced at or around the same time and the resulting accounting at this level would not differ materially from the accounting at the individual lease level. Tiegerman has applied this approach for certain leases that are (1) similar in nature (e.g., similar underlying assets) and (2) have identical or nearly identical contract provisions. See Note 7 for additional details on these leases.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

**NOTE 3 – AVAILABILITY AND LIQUIDITY**

Tiegerman regularly monitors liquidity required to meet its operating needs. For purposes of analyzing resources available to meet general expenditures over a twelve-month period, Tiegerman considers all expenditures related to its ongoing activities as well as services undertaken to support those activities to be general expenditures. The following represents Tiegerman's financial assets at June 30,:

	<u>2024</u>	<u>2023</u>
Financial assets at year-end:		
Cash and cash equivalents.....	\$ 8,360,319	\$ 8,048,315
Investments.....	146,670	133,803
Accounts receivable.....	7,356,357	5,808,110
Grants receivable.....	811,864	468,898
Financial assets available to meet general expenditures over the next twelve months.....	<u>\$ 16,675,210</u>	<u>\$ 14,459,126</u>

Tiegerman manages its liquidity on an ongoing basis by following three principles, which are 1) operating within a prudent range of financial soundness and stability, 2) maintaining adequate liquid assets to fund near-term operating needs, and 3) maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. In addition, Tiegerman has an unused line of credit, in the amount of \$2,000,000, to be drawn upon if needed (see Note 9 for additional information).

**NOTE 4 – CONCENTRATION OF RISK**

**Tuition revenue:**

Tiegerman disaggregates revenue from contracts with customers by type of service and payor source as this depicts the nature, amount, timing, and uncertainty of its revenue and cash flows as affected by economic factors. Performance obligations are satisfied as services are rendered.

Tuition revenue, by program, consists of the following for the year ended June 30,:

	<u>2024</u>		<u>2023</u>	
	<u>Revenue</u>	<u>Percent</u>	<u>Revenue</u>	<u>Percent</u>
	<u>Amount</u>	<u>of</u>	<u>Amount</u>	<u>of</u>
		<u>Total</u>		<u>Total</u>
Preschool revenue.....	\$ 13,309,607	28%	\$ 6,188,362	15%
Early intervention and evaluations.....	266,250	-%	50,596	-%
Related services.....	79,060	-%	50,653	-%
School age.....	34,557,341	72%	34,702,018	85%
Total.....	<u>\$ 48,212,258</u>	<u>100%</u>	<u>\$ 40,991,629</u>	<u>100%</u>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

**NOTE 4 - CONCENTRATION OF RISK (continued)**

Tuition revenue, by payor, consists of the following for the year ended June 30,:

	2024		2023	
	Revenue Amount	Percent of Total	Revenue Amount	Percent of Total
Nassau county.....	\$ 1,921,552	5%	\$ 4,530,474	11%
City of New York.....	36,778,170	76%	34,145,226	83%
Various school districts.....	9,355,784	19%	1,956,915	5%
Private payors .....	156,752	-%	359,014	1%
Total .....	<u>\$ 48,212,258</u>	<u>100%</u>	<u>\$ 40,991,629</u>	<u>100%</u>

Accounts receivable consisted of the following for the year ended June 30, 2024:

	Tuition Receivable	OPWDD Receivable	Total	Percentage of total
Nassau County .....	\$ 1,677,280	\$ -	\$ 1,677,280	24%
Various school districts ....	474,278	-	474,278	6%
City of New York .....	3,800,379	-	3,800,379	51%
Private payors.....	405,379	-	405,379	5%
Medicaid.....	-	999,041	999,041	14%
Total .....	<u>\$ 6,357,316</u>	<u>\$ 999,041</u>	<u>\$ 7,356,357</u>	<u>100%</u>

Accounts receivable consisted of the following for the year ended June 30, 2023:

	Tuition Receivable	OPWDD Receivable	Total	Percentage of total
Nassau County .....	\$ 1,373,842	\$ -	\$ 1,373,842	23%
Various school districts ....	1,218,982	-	1,218,982	21%
City of New York .....	2,244,033	-	2,244,033	39%
Private payors.....	456,181	-	456,181	8%
Medicaid.....	-	515,072	515,072	9%
Total .....	<u>\$ 5,293,038</u>	<u>\$ 515,072</u>	<u>\$ 5,808,110</u>	<u>100%</u>

**Credit Risk:**

Tiegerman maintains cash and investments in bank accounts with what it believes to be quality financial institutions which are insured by the Federal Deposit Insurance Corporation ("FDIC") and the Securities Investor Protection Corporation ("SIPC"). Tiegerman has not incurred any losses in such accounts to date. From time to time, Tiegerman has investments and cash on deposit with financial institutions that are in excess of FDIC and SIPC limits.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

**NOTE 5 – PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at June 30,:

	<b>2024</b>	<b>2023</b>
Land .....	\$ 900,718	\$ 688,718
Building and improvements.....	19,736,029	18,462,670
Furniture and equipment.....	5,151,391	4,679,876
Automobiles.....	59,076	59,076
Property and equipment, at cost.....	25,847,214	23,890,340
Less: accumulated depreciation and amortization.....	(14,867,876)	(13,853,010)
Construction in progress.....	-	571,272
Total net property and equipment.....	<u>\$ 10,979,338</u>	<u>\$ 10,608,602</u>

During the year ended June 30, 2023, Tiegerman purchased a building in Kings Park, New York, which is currently being renovated to make the space usable for its IRA program. As the building is not in service as of June 30, 2023, it is currently reflected as construction in progress. As of June 30, 2024, the construction has been completed.

To the extent that the School purchased any property and equipment with SED funds, upon termination of the program, SED requires such equipment to be transferred to other SED funded special education providers. SED has funded a portion of all of the School's equipment and improvements.

**NOTE 6 – LONG-TERM DEBT**

Long-term debt consisted of the following at June 30:

	<b>2024</b>	<b>2023</b>
Bond payable (a) .....	\$ 7,490,000	\$ 7,690,000
Mortgage payable (b) .....	1,910,511	1,964,204
Loan payable (c) .....	287,133	332,783
Loan payable (d) .....	27,875	43,862
Loan payable (e) .....	234,997	247,184
Loan payable (f) .....	83,282	107,458
Mortgage payable (g) .....	361,610	369,549
Long-term debt balances.....	10,395,408	10,755,040
Less: unamortized debt issuance costs .....	(309,796)	(327,599)
Subtotal.....	10,085,612	10,427,441
Less: current installments .....	(376,383)	(376,654)
Total long-term debt.....	<u>\$ 9,709,229</u>	<u>\$ 10,050,787</u>

- (a) On June 29, 2018, the Glen Cove Local Economic Assistance Corporation ("GCLEAC") issued Series 2018 bonds in the amount of \$8,315,000. The proceeds of the bonds were used to finance the "Coles Street School Project," located in Glen Cove, New York. The Series 2018 bonds consist of three bonds, two tax-exempt bonds (2018 A-1 and 2018 A-2), and one taxable bond (2018-B).



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 6 - LONG-TERM DEBT (continued)**

Each bond requires monthly payments at varying amounts through their maturity. The Series 2018 A-1 bond bears interest at 4.75% per annum, is payable in variable quarterly installments, and matures on July 1, 2028. The Series 2018 A-2 bond bears interest at 5.5% per annum, is payable in variable quarterly installments, and matures on July 1, 2044. The Series 2018-B bond bears interest at 6.00% per annum, is payable in variable quarterly installments, and matures on July 1, 2023. Pursuant to an agreement with GCLEAC, Tiegerman is required to provide an electronic copy of the audited financial statements to the Municipal Securities Rulemaking Board ("MSRB") no later than 150 days after the end of each fiscal year. Tiegerman did not submit the audited financial statements to the GLEAC by the deadline, but did request and was granted a waiver to submit the audited financial statements subsequent to the deadline, and therefore as of the date of these financial statements, Tiegerman was in compliance with this financial covenant. The bond is secured by Tiegerman's assets.

- (b) During the year ended June 30, 2022, the School re-financed a mortgage to extend the maturity date to September 1, 2026 and adjusted the interest rate to a floor of 3.75% with annual adjustments subject to a maximum rate of 16%. The effective interest rate during the years ended June 30, 2024 and 2023 was 5.85%. The mortgage is payable in monthly installments of \$43,413. The mortgage is secured by the school building.
- (c) On November 20, 2013, Community Services obtained a line of credit in the amount of \$650,000 from a bank. During 2015, the outstanding line of credit balance of \$650,000 was converted to a loan payable with the same bank. The loan is secured by all assets. The loan bears interest at 4.5% per annum, is payable in monthly installments of \$4,994 and matures on December 1, 2029. The loan is collateralized by Community Services' assets.
- (d) The loan bears interest at 3.5% per annum, is payable in monthly installments of \$1,437 and matures on February 1, 2026. The loan is collateralized by the School's assets.
- (e) On June 20, 2013, Tiegerman entered into a mortgage agreement in the amount of \$345,000. The proceeds of the mortgage were used to acquire a property located in Farmingdale, New York. The mortgage bears interest at 4.0% per annum, is payable in monthly installments of \$1,821 and matures on July 1, 2038. The mortgage is collateralized by the property acquired with the proceeds. In addition, the School guaranteed the mortgage on behalf of Community Services.
- (f) The loan bears interest at 3.75% per annum, is payable in monthly installments of \$2,327 and matures on August 1, 2027. The loan is collateralized by the School's assets.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

**NOTE 6 - LONG-TERM DEBT (continued)**

- (g) On October 17, 2022, Tiegerman entered in a 10-year variable rate mortgage agreement in the amount of \$374,000, to help pay for the new building acquired in Kings Park. During the initial period, which continues through October 31, 2027, the mortgage is payable in fixed monthly installments of \$2,186 and bears interest at a fixed rate of 5%. Starting November 1, 2027, and continuing through October 2032, the interest rate becomes adjustable based on the five-year Fixed Rate Advance of the Federal Home Loan Bank of New York and is subject to a floor of 4.75% and a ceiling of 16%. The mortgage is collateralized by the building acquired.

As of June 30, 2024, the future minimum debt principle payments are as follows for the years ending June 30,:

2025 .....	\$ 376,383
2026 .....	387,271
2027 .....	392,627
2028 .....	417,456
2029 .....	451,435
Thereafter.....	8,370,236
Total future principal payments.....	\$ 10,395,408
Less: future amortization of capitalized mortgage costs.....	(309,796)
Total long-term debt.....	<u>\$ 10,085,612</u>

The total interest expense on long-term debt for the fiscal years ended June 30, 2024 and 2023 was approximately \$578,098 and \$564,414, respectively, which includes amortization of debt issuance costs of \$17,803 and \$20,139, respectively, for the fiscal years ended June 30, 2024 and 2023. Unamortized debt issuance costs at June 30, 2024 and 2023, were \$309,796 and \$327,599, respectively.

**NOTE 7 - LINES OF CREDIT**

- (a) Tiegerman has an existing unused line of credit agreement with a bank, which expires annually and is set to expire on March 1, 2025. The line of credit amount available to draw upon was \$2,000,000 for the years ended June 30, 2024 and 2023. The interest rate at June 30, 2024 and 2023 was 8.50% and 7.50%, respectively. The line of credit is secured by an interest in all assets of both organizations. There was no outstanding balance on the line as of June 30, 2024 or 2023.
- (b) During the year ended June 30, 2024, the School obtained a line of credit in the amount of \$727,184. The line of credit bears 2.5% interest. The line is secured by the School's assets. The Organization owed \$ for the year ended June 30, 2024. There was no outstanding balance on the line for the year ended June 30, 2023.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 8 - PPP LOANS**

As a result of the Coronavirus Aid, Relief, and Economic Security Act (hereinafter, "CARES Act"), the School received a long-term Paycheck Protection Program ("PPP") note maturing in twenty-four months for a total of \$4,416,600. The note was originally issued with a six-month deferral period that did not require payments to be made until November 2020. Interest accrues on the unpaid principal, retroactive to the date of the loan, at a rate of 1.00% per annum.

Tiegerman received notification from the Small Business Administration ("SBA") that \$3,035,156 of the \$4,416,600 PPP loan payable was forgiven. The remainder is due to be paid by Tiegerman by May 2025. As of June 30, 2024 and 2023, Tiegerman owed \$147,922 and \$308,162, respectively on the PPP loan.

**NOTE 9 - RELATED PARTY TRANSACTIONS**

As of June 30, 2024 and 2023, the School owed Community Services \$3,022,237 and \$3,431,091 respectively. There was an allocation of management costs of \$543,581 and \$477,418, respectively, from Community Services to the School during the years ended June 30, 2024 and 2023.

A member of the Board of Trustees is employed by the legal firm that Tiegerman used, and Tiegerman incurred no legal costs for the years ended June 30, 2024 and 2023 from the legal firm. The board member did not receive any direct compensation during 2024 or 2023.

**NOTE 10 - PENSION PLANS**

Tiegerman maintains a contributory 403(b) defined contribution retirement plan for all eligible salaried employees. Under the plan, the School purchases annuity contracts to which it matches participants' contributions up to 6% of each eligible employee's salary. Benefits, which are limited to plan assets, immediately vest in full. The pension expense for this plan for the years ended June 30, 2024 and 2023 was \$992,683 and \$916,783, respectively.

Tiegerman also maintains a noncontributory 401(a) defined contribution retirement plan for all eligible salaried employees. Under the plan, contributions are at the discretion of Tiegerman. Vesting is based on the participants' years of service. The pension expense for this plan for the years ended June 30, 2024 and 2023 was \$2,500,000 and \$2,700,000, respectively.

**NOTE 11 - OPERATING LEASES**

In accordance with ASC 842, for all operating leases, Tiegerman has recognized a Right-of-Use ("ROU") asset and a lease liability at the commencement date. The right of use asset will initially be equal to the present value of the fair market value of the rented space over the period the Organization has the right to use the rented space.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

**NOTE 11 - OPERATING LEASES (continued)**

The ROU asset, at any given time, is measured as the ROU asset balance at the beginning of the period, adjusted by the current-period ROU asset amortization, which is calculated as the value of the current-period lease payment adjusted by the amortization of the straight line lease payment. Changes in present value discount on operating leases are charged to the respective lease expense based upon the nature of the ROU asset that gave rise to the discount.

The components of lease expense are as follows for the year ended June 30,:

	2024	2023
Amortization of Right of Use Asset	\$ 924,489	\$ 665,772
Lease Liability Accretion	992,562	573,091
Rent expense on short-term leases	42,000	42,000
Total Lease Expense	<u>\$ 1,959,051</u>	<u>\$ 1,280,863</u>

- (a) During July 2019, Tiegerman entered into a 20-year lease for classroom space in Woodside, New York expiring in June 2039. In July 2023, Tiegerman amended the lease agreement for additional space in the building. The amended lease agreements calls for monthly payments ranging from \$68,773 to \$110,776 with escalations at various points during the lease term.
- (b) During July 2010, Tiegerman entered into a 20-year lease for classroom space in Richmond Hill, New York expiring in June 2030. This lease calls for monthly payments ranging from \$26,530 to \$36,977 with escalations at various points during the lease term.
- (c) During July 2023, Tiegerman entered into a 3-year lease for classroom space in Far Rockaway, New York expiring in June 2026. The lease calls for monthly payments ranging from \$29,166 to \$30,946 with escalations at various points during the lease term.
- (d) During September 2015, Tiegerman entered into a 5-year lease for classroom space in Westbury, New York which expired in August 2020, with an option to extend the lease until August 2025. During fiscal 2021, Tiegerman exercised this lease extension option. This lease calls for monthly payments ranging from \$3,600 to \$4,697 with escalations at various points during the lease term.
- (e) During November 2014, Tiegerman entered into a 5-year lease for classroom space in Richmond Hill, New York which expired in June 2019, with an option to extend the lease until October 2024. This lease calls for monthly payments ranging from \$2,000 to \$2,287 with escalations at various points during the lease term. On August 8, 2024, Tiegerman extended the lease for additional 10 years with annual payments of between \$2,500 and \$2,987.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

**NOTE 11 – OPERATING LEASES (continued)**

- (f) During February 2017, Tiegerman entered into a 5-year lease for classroom space in Bethpage, New York which expired in January 2022, with an option to extend the lease until January 2027. During fiscal 2022, Tiegerman exercised this lease extension option. The lease calls for monthly payments ranging from \$4,471 to \$5,475 with escalations at various points during the lease term.

As of June 30, 2024, the future minimum commitments under the above leases are as follows for the years ending June 30,:

	Lease (a)	Lease (b)	Lease (c)	Lease (d)	Lease (e)	Lease (f)	Total
2025.....	\$ 825,275	\$ 401,889	\$ 360,504	\$ 56,093	\$ 9,147	\$ 63,189	\$ 1,716,097
2026.....	825,275	409,927	371,316	9,394	-	64,769	1,680,681
2027.....	907,803	418,125	-	-	-	38,327	1,364,255
2028.....	907,803	426,488	-	-	-	-	1,334,291
2029.....	907,803	435,018	-	-	-	-	1,342,821
Thereafter .....	10,103,947	443,718	-	-	-	-	10,547,665
Total.....	14,477,906	2,535,165	731,820	65,487	9,147	166,285	17,985,810
Less: Present value discount.....	(2,886,321)	(343,404)	(56,500)	(3,037)	(373)	(13,587)	(3,303,222)
Present Value .....	\$11,591,585	\$ 2,191,761	\$ 675,320	\$ 62,450	\$ 8,774	\$ 152,698	\$14,682,588
Short-term lease liabilities.....	\$ 782,251	\$ 385,505	\$ 341,710	\$ 53,806	\$ 8,774	\$ 60,324	\$ 1,632,370
Long-term lease liabilities.....	10,809,334	1,806,256	333,610	8,644	-	92,374	13,050,218
Total lease liabilities.....	\$ 11,591,585	\$ 2,191,761	\$ 675,320	\$ 62,450	\$ 8,774	\$ 152,698	\$14,682,588
Percentage of total.....	78.94%	14.93%	4.59%	-%	-%	1.54%	100%
Months remaining.....	180	72	24	14	4	31	325
Discount rate at commencement.....	5.50%	4.25%	5.50%	4.25%	4.25%	4.75%	

In addition, the School has a one-year lease agreement that is renewed annually at the discretion of the landlord. The agreement calls for monthly payments of \$1,500. Rent expense, which is included in rent in the consolidated statement of functional expenses under this lease for both years ended June 30, 2024 and 2023 was \$18,000. Pursuant to ASC 842, leases with terms of one year or less can be treated as a period cost with rent expenses recorded as incurred.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 11 - OPERATING LEASES (continued)**

Community Services also has a one-year lease agreement that is renewed annually at the discretion of the landlord. The lease agreement calls for monthly payments of \$2,000. Rent expense under this lease is \$24,000 for both years ended June 30, 2024 and 2023. Pursuant to ASC 842, leases with terms of one year or less can be treated as a period cost with rent expenses recorded as incurred.

**NOTE 12 - FINANCE LEASES**

In accordance with ASC 842, for all finance leases, Tiegerman has recognized a right of use asset and a lease liability at the commencement date. The lease liability was calculated based on the present value of the lease payments not yet paid, discounted using an appropriate discount rate at the commencement date. Under this approach, interest expense is recorded as lease payments are made and amortization expense related to the right of use asset is recognized on a straight-line basis. The lease liability at any given time under a finance lease is accounted for by using the effective-interest method.

Under this approach, the liability is adjusted to reflect an increase for the periodic interest expense (calculated by using the discount rate determined at lease commencement), reduced by the lease payment. The right of use asset at the end of any given period is calculated as the right of use asset at the beginning of the period, reduced by the periodic amortization of the right of use asset. In a manner consistent with the amortization approach for other nonfinancial assets, the right of use asset is amortized in each period on a straight-line basis unless another systematic basis is more representative of the pattern in which the lessee expects to consume the right of use asset's future economic benefits.

Tiegerman leases a variety of vehicles which commenced at, or around, the same time. As such, Tiegerman has elected the portfolio approach and has determined a weighted average rate to discount these leases.

These leases call for monthly payments between \$449 and \$671 and expire at various points through June 2029.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

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**NOTE 12 - FINANCE LEASES (continued)**

As of June 30, 2024, the future minimum commitments under these leases are as follows for the years ending June 30,:

2025 .....	\$ 200,899
2026 .....	180,165
2027 .....	107,451
2028 .....	39,798
Total future minimum payments .....	528,313
Less: Present value discount .....	(25,403)
Present Value .....	<u>\$ 502,910</u>
Short-term lease liabilities .....	\$ 189,761
Long-term lease liabilities .....	313,149
Total lease liabilities .....	<u>\$ 502,910</u>

Interest expense under finance leases was \$26,718 and \$15,796 for the years ended June 30, 2024 and 2023.

**NOTE 13 - SUBSEQUENT EVENTS**

Tiegerman has evaluated events and transactions that occurred between July 1, 2024 and November 27, 2024 which is the date the consolidated financial statements were available to be issued, for possible disclosure and recognition in the financial statements.

## ***SUPPLEMENTARY INFORMATION***

TIEGERMAN SCHOOL AND AFFILIATES

CONSOLIDATING STATEMENT OF FINANCIAL POSITION  
JUNE 30, 2024

ASSETS	Tiegerman School	Tiegerman Community Services, Inc.	Eliminations	Total
<u>Current Assets:</u>				
Cash and cash equivalents.....	\$ 7,493,843	\$ 866,476	\$ -	\$ 8,360,319
Investments.....	146,670	-	-	146,670
Accounts receivable.....	6,357,316	999,041	-	7,356,357
Grants receivable.....	798,368	13,496	-	811,864
Due from affiliates.....	-	3,022,237	(3,022,237)	-
Prepaid expenses and other current assets.....	181,263	43,533	-	224,796
<b>TOTAL CURRENT ASSETS</b>	<b>14,977,460</b>	<b>4,944,783</b>	<b>(3,022,237)</b>	<b>16,900,006</b>
Board designated cash.....	362,902	-	-	362,902
Restricted cash.....	209,625	-	-	209,625
Debt service reserve fund.....	307,619	-	-	307,619
Operating lease right of use assets - buildings.....	13,483,880	215,259	-	13,699,139
Finance lease right of use assets - vehicles, net of accumulated amortization.....	-	493,937	-	493,937
Property and equipment, net of accumulated depreciation.....	8,698,586	2,280,752	-	10,979,338
<b>TOTAL ASSETS</b>	<b>\$ 38,040,072</b>	<b>\$ 7,934,731</b>	<b>\$ (3,022,237)</b>	<b>\$ 42,952,566</b>
<b>LIABILITIES AND NET ASSETS</b>				
<u>Current Liabilities:</u>				
Current portion of finance lease liability.....	\$ -	\$ 189,761	\$ -	\$ 189,761
Current portion of operating lease liability.....	1,509,466	122,904	-	1,632,370
Current portion of PPP loan payable.....	147,922	-	-	147,922
Current portion of long term debt.....	159,613	216,770	-	376,383
Lines of credit.....	727,184	-	-	727,184
Accounts payable and accrued expenses.....	7,546,062	385,993	-	7,932,055
Other current liabilities.....	-	-	-	-
Grant advance.....	-	86,939	-	86,939
Due to affiliates.....	3,022,237	-	(3,022,237)	-
<b>TOTAL CURRENT LIABILITIES</b>	<b>13,112,484</b>	<b>1,002,367</b>	<b>(3,022,237)</b>	<b>11,092,614</b>
Finance lease liability, net of current portion.....	-	313,149	-	313,149
Operating lease liability, net of current portion.....	12,949,200	101,018	-	13,050,218
Long term debt, net of current portion.....	9,042,259	666,970	-	9,709,229
PPP loan, net of current portion.....	-	-	-	-
<b>TOTAL LIABILITIES</b>	<b>35,103,943</b>	<b>2,083,504</b>	<b>(3,022,237)</b>	<b>34,165,210</b>
<u>Net Assets:</u>				
Without donor restrictions				
Operating fund.....	2,573,227	5,851,227	-	8,424,454
Management discretion.....	362,902	-	-	362,902
<b>TOTAL NET ASSETS</b>	<b>2,936,129</b>	<b>5,851,227</b>	<b>-</b>	<b>8,787,356</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 38,040,072</b>	<b>\$ 7,934,731</b>	<b>\$ (3,022,237)</b>	<b>\$ 42,952,566</b>

See Independent Auditors' Report on Consolidated Financial Statements and Supplementary Information.



TIEGERMAN SCHOOL AND AFFILIATES

CONSOLIDATING STATEMENT OF FINANCIAL POSITION  
JUNE 30, 2023

ASSETS	Tiegerman School	Tiegerman Community Services, Inc.	Eliminations	Total
<b>Current Assets:</b>				
Cash and cash equivalents.....	\$ 7,004,180	\$ 1,044,135	\$ -	\$ 8,048,315
Investments.....	133,803	-	-	133,803
Accounts receivable.....	5,293,038	515,072	-	5,808,110
Grants receivable.....	455,928	12,970	-	468,898
Due from affiliates.....	-	3,431,091	(3,431,091)	-
Prepaid expenses and other current assets.....	295,871	118,273	-	414,144
<b>TOTAL CURRENT ASSETS</b>	<b>13,182,820</b>	<b>5,121,541</b>	<b>(3,431,091)</b>	<b>14,873,270</b>
Board designated cash.....	362,902	-	-	362,902
Restricted cash.....	203,556	-	-	203,556
Debt service reserve fund.....	-	-	-	-
Operating lease right of use assets - buildings.....	307,619	-	-	307,619
Finance lease right of use assets - vehicles, net of accumulated amortization.....	9,406,636	340,742	-	9,747,378
Property and equipment, net of accumulated depreciation.....	-	444,875	-	444,875
	9,189,075	1,419,527	-	10,608,602
<b>TOTAL ASSETS</b>	<b>\$ 32,652,608</b>	<b>\$ 7,326,685</b>	<b>\$ (3,431,091)</b>	<b>\$ 36,548,202</b>
<b>LIABILITIES AND NET ASSETS</b>				
<b>Current Liabilities:</b>				
Current portion of finance lease liability.....	\$ -	\$ 141,118	\$ -	\$ 141,118
Current portion of operating lease liability.....	993,160	137,284	-	1,130,444
Current portion of PPP loan payable.....	160,203	-	-	160,203
Current portion of long term debt.....	158,610	218,044	-	376,654
Lines of credit.....	-	-	-	-
Accounts payable and accrued expenses.....	5,754,100	289,414	-	6,043,514
Other current liabilities.....	80,414	-	-	80,414
Grant advance.....	-	33,269	-	33,269
Due to affiliates.....	3,431,091	-	(3,431,091)	-
<b>TOTAL CURRENT LIABILITIES</b>	<b>10,577,578</b>	<b>819,129</b>	<b>(3,431,091)</b>	<b>7,965,616</b>
Finance lease liability, net of current portion.....	-	303,308	-	303,308
Operating lease liability, net of current portion.....	9,181,927	214,095	-	9,396,022
Long term debt, net of current portion.....	9,319,315	731,472	-	10,050,787
PPP loan, net of current portion.....	147,923	-	-	147,923
<b>TOTAL LIABILITIES</b>	<b>29,226,743</b>	<b>2,068,004</b>	<b>(3,431,091)</b>	<b>27,863,656</b>
<b>Net Assets:</b>				
Without donor restrictions				
Operating fund.....	3,062,963	5,258,681	-	8,321,644
Management discretion.....	362,902	-	-	362,902
<b>TOTAL NET ASSETS</b>	<b>3,425,865</b>	<b>5,258,681</b>	<b>-</b>	<b>8,684,546</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 32,652,608</b>	<b>\$ 7,326,685</b>	<b>\$ (3,431,091)</b>	<b>\$ 36,548,202</b>

**TIEGERMAN SCHOOL AND AFFILIATES**

**CONSOLIDATING STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2024**

	Tiegerman School	Tiegerman Community Services, Inc.	Eliminations	Total
<b>SUPPORT AND REVENUE:</b>				
Tuition income.....	\$ 48,212,258	\$ -	-	\$ 48,212,258
OPWDD income.....	-	6,258,654	-	6,258,654
Day care revenue.....	114,628	-	-	114,628
Grants.....	1,206,337	16,133	-	1,222,470
Special events, net of direct benefits to donors.....	49,119	2,087	-	51,206
Contributions and grants.....	133,122	500	-	133,622
Investment income.....	86,535	24	-	86,559
Other .....	152,589	2,436	-	155,025
<b>TOTAL REVENUE</b>	<b>49,954,588</b>	<b>6,279,834</b>	<b>-</b>	<b>56,234,422</b>
<b>EXPENSES:</b>				
Program services.....	45,225,817	5,194,998	-	50,420,815
General and administrative.....	5,104,015	480,558	-	5,584,573
Fundraising.....	114,492	11,732	-	126,224
<b>TOTAL EXPENSES</b>	<b>50,444,324</b>	<b>5,687,288</b>	<b>-</b>	<b>56,131,612</b>
<b>CHANGE IN NET ASSETS</b>	<b>(489,736)</b>	<b>592,546</b>	<b>-</b>	<b>102,810</b>
Net assets, beginning of year.....	3,425,865	5,258,681	-	8,684,546
Net assets, end of year.....	\$ 2,936,129	\$ 5,851,227	\$ -	\$ 8,787,356

**TIEGERMAN SCHOOL AND AFFILIATES**

**CONSOLIDATING STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2023**

	Tiegerman School	Tiegerman Community Services, Inc.	Eliminations	Total
<b>SUPPORT AND REVENUE:</b>				
Tuition income.....	\$ 40,991,629	\$ -	\$ -	\$ 40,991,629
OPWDD income.....		5,294,148	-	5,294,148
Day care revenue.....	93,730	-	-	93,730
Grants.....	885,747	779,256	-	1,665,003
Special events, net of direct benefits to donors.....	185,010	51,217	-	236,227
Contributions and grants .....	172,615	50	-	172,665
Investment income.....	33,099	-	-	33,099
Other .....	188,606	184	-	188,790
<b>TOTAL REVENUE</b>	<b>42,550,436</b>	<b>6,124,855</b>	<b>-</b>	<b>48,675,291</b>
<b>EXPENSES:</b>				
Program services.....	38,509,786	4,823,612	-	43,333,398
General and administrative.....	3,914,580	477,418	-	4,391,998
Fundraising.....	305,634	5,213	-	310,847
<b>TOTAL EXPENSES</b>	<b>42,730,000</b>	<b>5,306,243</b>	<b>-</b>	<b>48,036,243</b>
<b>CHANGE IN NET ASSETS</b>	<b>(179,564)</b>	<b>818,612</b>	<b>-</b>	<b>639,048</b>
Net assets, beginning of year.....	3,605,429	4,440,069	-	8,045,498
Net assets, end of year.....	\$ 3,425,865	\$ 5,258,681	\$ -	\$ 8,684,546